



FOSTER REAL ESTATE SCHOOL
Administrative Office
14501 George Carter Way
Chantilly, VA 20151
www.fosterrealestateschool.com
LFIRE@LNF.com
1-866-967-5563

PENNSYLVANIA – 2018 REAL ESTATE FUNDAMENTALS & REAL ESTATE PRACTICE

This course is approved by the Commonwealth of Pennsylvania to fulfill the **60-hour** classroom prerequisite for taking the PA real estate examination for salespersons. It has been designed for individuals planning a career in real estate. The course material includes: text book, exams, quizzes, and various handouts which have been designed to prepare the student for the state examination. The final exam will be administered upon the student's completion of all requirements, including attendance to classes. Please note that course attendance does not require nor guarantee affiliation with a Real Estate Company.

SCHEDULE: Registration is accepted for 60 hours of PA mandated classroom instruction beginning with "Real Estate Fundamentals" (30hrs) and "Real Estate Practice" (30hrs). All required classes must be completed prior to taking and passing the Foster Real Estate School final examination for each 30 hour session. A student has 3 months from the first day of class to complete the requirements and receive the certificate from Foster Real Estate School, which is needed in order to register for PA Testing with Psychological Services, Inc. (PSI). If not completed and passed in that time frame, the student must repay tuition and retake the entire course to receive credit.

PRE-REGISTRATION: Full payment is required. Registration ONLINE is secure and preferred. Payment may be made by Visa, Master Card or Discover. No American Express Cards, checks or cash, please. Payment must be received to issue class textbook and materials. Only by pre-registration are you guaranteed a seat in your selected class. No "walk-ins" please.

INCLEMENT WEATHER: Class cancellation policy will be discussed by the Instructor. Communication of the cancellation of class or of a delayed opening of class will be done directly with your Instructor. Please be sure to give your instructor a working phone number for contact purposes.

DISABLED STUDENTS: Please contact the training center in the event you have a disability which requires special accommodation. The advance notice of special need will enable us to better accommodate you. Thank you for your cooperation.

SCHOOL HOLIDAYS: New Year's Day, Martin Luther King's Birthday, President's Day, Memorial Day, Independence Day, Labor Day, Rosh Hashanah, Yom Kippur, Thanksgiving Day, Christmas Day

ENROLLMENT POLICY: While there are no age requirements for entrance into the Foster Real Estate School, the Commonwealth requires a prospective licensee be at least 18 years of age to activate their real estate license. Classes will be closed when full. **WE RESERVE THE RIGHT TO CANCEL A COURSE DUE TO INSUFFICIENT ENROLLMENT.** If a course is cancelled or discontinued, by Foster Real Estate School/LFIRE, a full Refund will be processed. NO recording of any kind is permitted in class. No children may be present in the training center while classes are in session. All printed materials are copyrighted and may only be used in connection with course material. Students are responsible to keep all documents regarding enrollment and financial obligations.

PROCEDURES FOR PA LICENSING: In Pennsylvania, you are required by law to take two thirty-hour courses entitled "Real Estate Fundamentals" and "Real Estate Practice." The tuition and length of these courses will vary with the institution. The Foster Real Estate School, many degree-granting institutions and some community colleges also offer the course. These courses cover all the technical aspects of real estate, math, law, and theory.

The Foster Real Estate School offers the required; "Real Estate Fundamentals" and "Real Estate Practice" courses in various time-periods to suit your schedule and learning pace. The courses cover all the material required by the Commonwealth of Pennsylvania, as well as all the information you need to study for the licensing examination. Our courses are principally for those planning to take the examination and become licensed real estate agents; however, many people take them simply for their own information and use.

You may take an exam prep course before the state licensing examination. Foster Real Estate School offers an exam prep class (based on demand), which consists of three class hours of intensive review, or you may choose a computer based review. Call the training center for schedules and locations. Once you pass the Real Estate Courses and the state examination, you must affiliate with a real estate brokerage firm, in order to have your license activated. If you have further questions, please call our registrar at 1-866-967-5563.

Psychological Services, Inc. (PSI) is contracted by the Bureau of Professional and Occupational Affairs of the Department of the state of Pennsylvania to develop and administer the real estate licensing examinations. PSI has multiple locations in Pennsylvania. The licensing exams are offered daily by appointment only. Call the Candidate Services Call Center at 1-800-733-9267 or go online to www.psiexams.com. The examination fee is \$54. For information on how to file a complaint with the Bureau regarding a real estate education provider please call 1-800-733-9267.

TUITION REFUND POLICY: If the school closes or discontinues a course or program, the school shall refund to each currently enrolled student monies paid by the student for tuition and fees and monies for which the student is liable for tuition and fees. All fees paid by a student shall be refunded if the student chooses not to enroll in or to withdraw from a school within 7 calendar days after having signed a contract. If the student chooses not to enroll after the 7-day cancellation period but before the first day of instruction, the school may retain the application fee or registration fee, or both. If, after the 7-day cancellation period expires, a student withdraws after instruction begins, refunds shall be based on the total contract price for the course or program and shall include all fees, except the application, registration or enrollment fee and any charges for materials, supplies, or books which have been purchased by, and are the property of, the student. The date of withdrawal or termination is the last date of attendance by the student. A refund due a student shall be based on the date of withdrawal or termination and paid within 60 days from the date of withdrawal or termination. The minimum refund that a school shall pay a student who withdraws or is terminated after the 7-day cancellation period has expired and after instruction has begun, is as follows:

PORTION OF PROGRAM ATTENDED	TUITION REFUND
UP TO 10%	90% refund
10% up to but not including 20%	80% refund
20% up to but not including 30%	60% refund
30% up to but not including 40%	40% refund
40% up to 50%	20% refund
More than 50%	No refund

PA COURSE FEES

ITEM:	FEES:
Tuition PA Pre-Licensing (includes 60 hours classroom instruction & textbook)	\$199.00
Exam Prep Class (optional)	\$65.00

SCHEDULE: Schedule options vary. Classes are offered at various on-going times at our approved locations. Visit our website at www.THELFIRE.com for our current schedule.	Type of Schedule	Times & Hours/day	Days Required/week	Hours Required/week	Weeks to Complete
	Weekday	9am – 5pm (8hrs)	M/W/F	24	2.5
		9am – 5pm (8hrs)	M/T/Th/F	32	2
		9am – 5pm (8hrs)	Mon-Fri	32-40 (start dates vary)	1.5 – 2
		9am – 1pm (4hrs)	Mon-Thurs	16	3.75 – 4
	Evenings Only	6pm – 10pm (4hrs)	M/T/Th or M/W/Th	12	5
	Evenings & Saturdays	6pm – 10pm/9am – 5pm	T/Th & Sat	16	3.75 – 4
Weekends	9am – 5pm (8hrs)	Sat & Sun	16	4	

LOCATIONS & EXAM PREP SCHEDULES

Media, 535 Washington Street
Doylestown, 511 Hyde Park, RT#202 Mechanicsville Rd
Philadelphia, 170 S. 6th Street, L10 Curtis Building
West Chester, 709 E. Gay Street West Chester

TBD
TBD
TBD
TBD

*The exam prep class fee is \$65.00. This is a separate 3 hour intensive review class that is highly recommended, but optional. This class is scheduled upon class demand and attendance is open to all students. Please be sure your schedule will accommodate this class. A refund will be issued only if the student sends notification via email 48 hours to the exam prep class. All emails should be directed to LFIRE@LNF.com

Ready to Register for In-Person Prelicensing Classes?

Register for upcoming prelicensing classes online. Helpful navigation information is below.

- 1) Go to: www.TheLfire.com
- 2) Select “Get Your License” on the left
- 3) Under Instructor Led/Live Classroom click on the link “Click here to see our calendar of upcoming classes”

Ready to Register for Online Prelicensing Classes?

We offer PA online classes so you can study for your licensing exam in the comfort of your own home. Online classes can be taken and fit easily into your own schedule. Each class will fulfill the requirements to take the licensing test. Click on the link below to get started right away. Prices start at \$249 depending on the class package you choose.

Register online! [Click here](#) for Online PA Principles & Practices